

The Walmart Web: How the World's Biggest Corporation Secretly Uses Tax Havens to Dodge Taxes

KEY FINDINGS

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Full report available here.

Most people know that Walmart is the world's biggest corporation. Virtually no one knows that Walmart has an extensive and secretive web of subsidiaries located in countries widely known as tax havens. Typically, the primary purpose for a corporation to set up subsidiaries in tax havens where it has little to no business operations and few, if any, employees is to pay little, if any, taxes and to maintain financial secrecy.

Walmart has established a vast and relatively new web of subsidiaries in tax havens, while avoiding public disclosure of these subsidiaries.

All told it has 78 subsidiaries and branches in 15 offshore tax havens, none of them publicly reported before. They have remained invisible to experts on corporate tax avoidance in part because of the way Walmart has filed information about them to the U.S. Securities and Exchange Commission (SEC). Walmart may be skirting the law as there is a legal requirement to list subsidiaries that account for greater than 10 percent of assets or income.

Luxembourg, dubbed a "magical fairyland" by one tax expert because of its ability to shelter profits from taxation, has become Walmart's tax haven of choice.

It has 22 shell companies there – 20 established since 2009 and five in 2015 alone. Walmart does not have one store there. Walmart has transferred ownership of more than \$45 billion in assets to Luxembourg subsidiaries since 2011. It reported paying less than 1 percent in tax to Luxembourg on \$1.3 billion in profits from 2010 through 2013.

Walmart has made tax havens central to its growing International division, which accounts for about one-third of the company's annual profits.

At least 25 out of 27 (and perhaps all) of Walmart's foreign operating companies (in the U.K. Brazil, Japan, China and more) are owned by subsidiaries in tax havens. All of these companies have retail stores and many employees. Walmart owns at least \$76 billion in assets through shell companies domiciled in the tax havens of Luxembourg (\$64.2 billion) and the Netherlands (\$12.4 billion) – that's 90 percent of the assets in Walmart's International division (\$85 billion) or 37 percent of its total assets (\$205 billion).

There is evidence that Walmart uses its subsidiaries in tax havens to pursue well-known international tax-avoidance strategies:

- In 2014, Walmart's tax-haven subsidiaries provided U.S. affiliates access to \$2.4 billion in foreign earnings in the form of low-interest, short-term loans which may transgress U.S. law.
- Walmart generates about \$1.5 billion worth of tax deductions in Luxembourg each year
 by making phantom interest payments to its U.S. global parent. It uses a "hybrid loan,"
 which makes this income disappear for tax purposes here and in Luxembourg.
- Walmart's use of inter-company debt permits it to avoid taxes overseas. It strips earnings
 out of higher-tax countries by taking out inter-company loans and pays interest to itself in
 tax havens where the interest income is taxed lightly or not at all.

Walmart appears to be playing a long game – from tax deferral to profit windfall.

It is using tax-haven subsidiaries to minimize foreign taxes where it has retail operations and to avoid U.S. tax on those foreign earnings. Walmart apparently hopes the U.S. Congress will reward its use of tax havens by enacting legislation that would allow U.S.-based multinationals to pay little U.S. tax when repatriating current low-taxed foreign earnings (such as to fund infrastructure spending) and pay no tax with the adoption of a territorial tax system.

U.S. and foreign authorities should investigate Walmart's tax avoidance.

Among the issues to pursue:

- 1. The U.S. Securities and Exchange Commission should ask Walmart to explain its failure to disclose on Exhibit 21 of its SEC Form 10-K any of the 78 subsidiaries and branches Walmart has in tax havens. As a remedy for that failure, the SEC should also require the company to make public a complete list of its business entities and which of those subsidiaries Walmart has elected to designate as disregarded for U.S. tax purposes, so that investors can better evaluate the company's tax practices.
- 2. The Internal Revenue Service should audit Walmart's use of subsidiaries in tax havens, including the transfer of billions of dollars to its tax-haven subsidiaries and its use of various financial instruments to move taxable income out of the United States. The IRS should also analyze Walmart's use of short-term offshore loans to fund some of its U.S. operations without paying repatriation taxes and its deposit of offshore cash in U.S. financial institutions to determine whether Walmart has been improperly avoiding U.S. tax.
- 3. The European Commission should determine whether Luxembourg has been providing Walmart with sweetheart tax deals equivalent to illegal state aid.